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1 Unit of measure Conversions

1.1 What is a UOM Conversion?

A product may have a base unit of measure of "each' or 'bag' but on some occasions you may wish to sell it by the 'tonne' or 'cubic metre'. Adempiere allows you to do this without having to create a separate product. In fact adding a separate product should be avoided since it complicates understanding of business and production planning.

1.2 Creating a UOM Conversion

	lenu (0) Product *				
-	0 📄 🗊 🔂 🗙	- 29	0 🗖 📼 🚫 🧔 🔿 🖉 🌢	1	E 🕘 🤒 🔍 🖡 🐼 🔳
	Product	<u>Client</u> *	APFClient 💽	Organisation*	*
	Bill of Materials	Search Key	HM01	Version No	
	Substitute	Name*	Hydro Mulch Pulp Paper		
	Related	Description			
	Replenish	Comment/Help			
	Purchasing				
	Business Partner				
	Price	Document Note			.:
	Download	UPC/EAN		ски	
	Accounting		🗹 Active		🗖 Summary Level
	Transactions	<u>Product</u> <u>Category</u> *	Hydro Mulch	Classification	
	Translation	Tax Category*	GST (G11)	<u>Revenue</u> Recognition	•
	Located at	<u></u>	BAG	<u>Sales</u>	¥
Sc	Screenshot 1: Product requiring UOM conversion				

An example of a product requiring a UOM conversion is shown below:

The products base unit of measure is BAG but the product is also sold by the TONNE.

A UOM conversion has been created as follows:

Adaxa			
Menu (0) Product ×			
🕤 💽 📄 🗑 🗙 🛛	🗐 🔁 🔍 🛛 🗖 🥅 🔕 🔶	ᡯ ♠ ♥ ♥ ₽ ₽] 🍐 🦳 💽 🔜 🔜
Product	Client* APFClient	Organisation*	*
Bill of Materials	Product HM01_Hydro Mulch Pulp Pap	er	
Substitute	Active		
Related	UOM BAG	<u>UoM To</u> * Divide Rate*	
Screenshot 2: UoM	1 conversion	Divide Kate	

Note that it is easy to to enter the multiply/divide rate around the wrong way. It is easy to get right if you remember that to go from a small UOM to a large UOM (e.g. from bag to tonne) the divide value will always be greater than "1".

The UOM Conversion is entered on the UOM conversion tab on the Product window.

1.3 Example Order with a UOM Conversion

The following example order was created

Menu (0) Sales Order	د
🔄 💽 📄 🕞 🔂 🗙	
Order	Client* APFClient Organisation* Australian Prime Fibre Pty Ltd
Order Line	Document No 60791 Order XX Reference
Order Tax	
Payment Schedule	Description
	Target Document Credit Order Type* Date Ordered* 15/04/2011
	Business Adaxa Support all Invoice Partner Adaxa Support
Screenshot 3: Sa	mple Order

and an order line for product HM01 was added:

Adax	
Menu (0) Sales Order *	
	◨▯▯◕▯੭◼炎◈◈◥▴▾⊻▣■◬◪◓◣◾◪◪
Order	Client [®] APFClient Organisation [®] Australian Prime Fibre Pty Ltd
Order Line	Order" 60791_2011-04-15 00:00:00
Payment Schedule	Product HM01_Hydro Mulch Pulp Paper Charge
	Attribute Set Instance Description
	Quantities
	Z Amounts Tonne
	Price* 15.60 Unit Price* 15.60 Tax* GST Sale at 10% Discount % 0.0
Creenshot 4: Or	der line displaving available UOMs

by clicking on the UOM field BEFORE saving the line you can select a UOM of either BAG or Tonne. If you select TONNE and enter qty of "1" the price is changed in the order as shown below:

Menu (0) Sales Order	×
🥱 🖸 🗖 🖶 🛪	
Order	Client [®] APFClient Organisation [®] Australian Prime Fibre Pty Ltd
Order Line	<u>Order</u> 60791_2011-04-15 00:00:00
Order Tax	Line No° 10 Product HM01 Hydro Mulch Pulp Paper Charge
Payment Schedule	Project Dept
	Attribute Set Resource Assignment
	Description
	2 Quantities
	Quantity* 1
	2 Amounts
	Price* 936.00 Unit Price* 15.60 Tax* GST Sale at 10% Discount % 0.0
Screenshot 5: O	rder line with UOM conversion



The order now shows that this line is for 1 tonne which equals 60 bags and the converted price per tonne is \$936. This price has been calculated by multiplying the bag price on the price list by 60 since this is the multiple defined in the UOM conversion.

1.4 Adjusting for Weight and Volume Differences

The example order above shows that we sold 1 tonne of HM01 and the system converted the quantity to 60 bags. Due to moisture content and other differences it may be that the actual number of bags making up the 1000 Kgs was 61 or 59. In order to get the inventory correct you may need to do a further adjustment if the variance is significant. If it is small it may be sufficient to allow for it to be corrected at the next stocktake.

1.4.1 Internal Use Inventory Window

If you need to adjust the quantity immediately then you can do so using the Internal Use Inventory window

🖸 System Admin
🖸 Application Dictionary
🖸 Partner Relations
🖸 Quote-to-Invoice
🖸 Requisition-to-Invoice
🖸 Returns
🖸 Open Items
💋 Material Management
D Material Management Rules
🖸 Product Attributes
🛅 Material Transactions
Transaction Detail
Product Transaction Value
Product Transaction Summary
💳 Physical Inventory
🛅 Inventory Move
🛅 Internal Use Inventory

Create an Internal Use Inventory record. In the Line, select the product HM01 and enter the number of extra bags to be written off or added back to inventory. Enter a description that links it to the sales order concerned.

Adaxa				
Menu (0) Sales Order *	Internal Use Inventory × Internal Us	e Inventory ×		
5 🕐 📑 📑 🛣 🗙	- 29. 1 🕫 🛛 🔹	* ~ * * *	= = 4 🔒 🗨 📲 🐼	
Internal Use	Client [*] APFClient	Organisation	* Australian Prime Fibre Pty Ltd	Υ.
Internal Use Line	Document No 620016			
Attributes	Description adjsut bulk issue on SO Warehouse 1 Childers Factory Movement 15/04/2011	Docume	nt Physical Inventory	•
	2 Reference	<u>190-</u>		
	Project Dept	▼		
	🛛 Status			
	Approved	Approv Amou	al 0.00	
	Status [*] Drafted	*	💮 Complete	
Screenshot 6: Inte	rnal Use Inventory			

With a line like:

Menu (0) 🛛 Sales Order 🗡	Internal Use Inven	ntory × Internal Use	Inventory ×			
😏 💽 📑 🖶 🖘		2 🗉 🔕 🧔	≥ 	• • • •	🎒 🦳 💽	
Internal Use	<u>Client</u> * AP	PFClient	-	Organisation* Aust	ralian Prime Fibre Pty	/ Ltd 🍸
Internal Use Line	Phys.Inventory* 62	20016	Ψ.			
Authors	Line No 10	0 🔳				
Attributes	Locator* fac	actory	*			
	Product* Hy	ydro Mulch Pulp Paper				
	Search Key					
	Attribute Set Instance					
	Description bu	ulk issue overage 1 ba	g - SO 1234			
	Internal Use Qty			UOM Each		¥
	<u>Charge</u> Bu	ulk Issue Gain/Loss	Υ.			
Screenshot 7: Inte	ernal Use Inv	ventory Line				

If a Charge like "Bulk Issue Gain/Loss" does not exist then have one created and point it to a general ledger account code in the cost of sales area of the chart of accounts (it will start with "5")

Select the Charge "Bulk Issue Over/Under" and then complete the document.

NOTE: Internal Use inventory requires that a **positive** number of 'bags' be entered to reduce the inventory and a **negative** number to increase inventory.



1.5 Other Uses for UOM Conversion

UOM conversion can also be used to overcome differences between supplier and customer descriptions of ordering units.

For example, with the implementation of EDI orders from Bunnings it was noted that while APF referred to the product unit as a "Bag", Bunnings used the unit of "Each". As it was necessary for invoices to be raised for Bunnings using their unit of measure ("Each") a 1:1 UOM conversion was set up for each of the Bunnings products, effectively allowing the two names to be used interchangeably.



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